PERSONAL EVANGELISM
Introduction

How do we Lead in Evangelism?

- Connect.
- Model.
- Order.
- Mobilise.

Overview of the Day

- Part 1: why is modelling personal evangelism important? What are our struggles?
- Part 2: what do we need to be able to do?
- Part 3: how do we keep motivated?

DRUMBEAT

In personal evangelism, it isn't primarily new _____ we need,

but renewed _____ .

Key Insights

'We need leadership, discipleship and mission functioning together to be effective. How do you do Biblical discipleship without mission? How do you train and release people in mission together without strong leadership? How do leaders invest and multiply leaders with character without a strong discipleship foundation in place?'

Mike Breen

'The gospel is the person and work of Jesus as the salvation event towards which God's mission has been moving and from which that mission now moves into the entire world on the way to its eschatological consummation when God fulfils all his promises.'

Darrell Guder.

PERSONAL EVANGELISM

Part 1: Why is Modelling Personal Evangelism so Important?

Part of our Identity – 2 Corinthians 5:17-20

17 Therefore, if anyone is in Christ, the new creation has come: the old has gone,
the new is here! 18 All this is from God, who reconciled us to himself through
Christ and gave us the ministry of reconciliation: 19 that God was reconciling the
world to himself in Christ, not counting people's sins against them. And he has
committed to us the message of reconciliation. 20 We are therefore Christ's
ambassadors, as though God were making his appeal through us. We implore
you on Christ's behalf: Be reconciled to God.

Why would we be involved in evangelism?

FOR REFLECTION

- Where are you an ambassador?

- To whom do you represent the king?

Key Insights

'Evangelism is participating in the conversation God is already having in the person's life, and continuing that conversation towards God.'

Moon and Simon

411 Training: ww.movements.net

PERSONAL EVANGELISM
Part 1: Why is Modelling Personal Evangelism so Important?

Part of Our Role?

2 TIMOTHY 4:5
But you, keep your head in all situations, endure hardship, do the work of an evangelist, discharge all the duties of your ministry.

The word evangelist in the New Testament:

- Acts 21:8.
- Ephesians 4:11.
- 2 Timothy 4:5.

'Do the work of an evangelist.'

THE IMPORTANCE OF MODELLING AS A LEADER

- Opportunities.
- Cultural architect.
- Gravitational pull.
- Struggle.

Key Insights

'In my experience if the key leaders in the church are not promoting or practicing evangelism, it will not become a high priority for the congregation as a whole.'
Dave Male

'You don't have to be gifted in evangelism in order to lead your church into evangelism.'
Darrell Guder

PERSONAL EVANGELISM

Part 1: Why is Modelling Personal Evangelism so Important?

FOR REFLECTION

How do you do the work of an evangelist in a way which doesn't deny who you are; your gifts, temperament, passions?

What Makes Personal Evangelism Hard for You?

- What are your struggles in sharing the faith?

Key Insights

'Evangelism is not an activity to be squeezed into our busy schedules. It is an intention to carry with us through the day.'

Neil Hudson

PERSONAL EVANGELISM

Part 1: Why is Modelling Personal Evangelism so Important?

IN LEADER'S LIVES

- Loss of compassion.
- Undermining of belief.
- Erosion of hope.
- Integrity bites.

FOR REFLECTION

Take your main struggle, or one of the common scenarios above, and HELP one another to work out what to do about it.

Key Insights

H onesty
E xplore the issues
L earn together
P ray and practise

PERSONAL EVANGELISM
Part 2: What do Leaders Need to be Able to Do?

Colossians 4:2-6

'Devote yourselves to prayer, being watchful and thankful. And pray for us, too, that God may open a door for our message, so that we may proclaim the mystery of Christ, for which I am in chains. Pray that I may proclaim it clearly, as I should. Be wise in the way you act towards outsiders; make the most of every opportunity. Let your conversation be always full of grace, seasoned with salt, so that you may know how to answer everyone.'

1. Every Leader Able to Pray Faithfully for Ministry of Evangelism

PRE RESIDENTIAL 1 TASK

Prayerfully choose two people who aren't yet Christians with whom you are in regular face-to-face contact. Pray for them regularly, and ask; what would help me most to share the gospel with them?

FOR REFLECTION

- Who are you praying for?
- How is it going?
- How might this passage inform your praying?

Key Insights

'Talk to God about people before you talk to people about God.'
Nick Pollard

PERSONAL EVANGELISM
Part 2: What do Leaders Need to be Able to Do?

2. Every Leader Able to Engage in Wise, Grace-filled and Salti Conversation

START A CONVERSATION ABOUT FAITH MATTERS

Why don't we?

- Lack of time.
- Lack of compassion.
- Lack of courage.

FOR REFLECTION
What reasons would you add to the above? What is the main one for you? Who will you share this with to ask for their prayers and help?

Key Insights

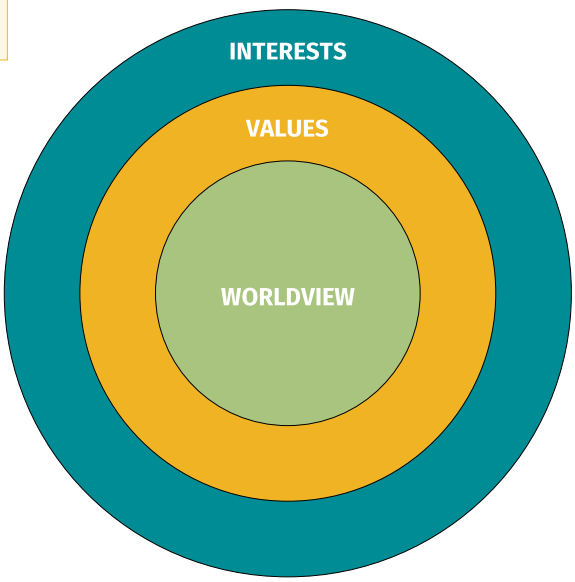
PERSONAL EVANGELISM
Part 2: What do Leaders Need to be Able to Do?

ASK QUESTIONS

VALUES
- Statements prescriptive: about preferences, ethics, values, beauty.
- Riskier space with potential for disagreement.
- More private.
- Walk.

INTERESTS
- Statements descriptive.
- Safe space.
- Often public.
- Coffee.

WORLDVIEWS
- Statements about beliefs.
- Vulnerable space with potential for disconnection.
- Personal.
- Meal.



VALUE QUESTIONS

INTEREST QUESTIONS

WORLDVIEW QUESTIONS

FOR REFLECTION
What might be some cross-the-line questions?

- From interests to values.

- From values to worldview.

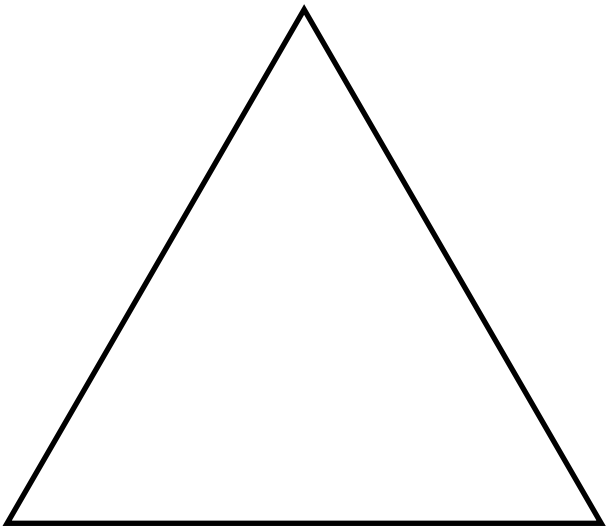
PERSONAL EVANGELISM

Part 2: What do Leaders Need to be Able to Do?

	POSSIBLE QUESTIONS	ONE I AM GOING TO ASK
PERSON 1		
PERSON 2		

PERSONAL EVANGELISM
Part 2: What do Leaders Need to be Able to Do?

LISTEN FOR WHERE AT



Key Insights

'We listen to people to hear, understand and feel what they are saying.'
Sam Chan

'If we listen long enough, people will tell us where God is starting a conversation with them.'
Moon and Simon

'We also need to be prepared not just to answer people's questions, but also to question people's answers.
Matt Smethurst

PERSONAL EVANGELISM
Part 2: What do Leaders Need to be Able to Do?

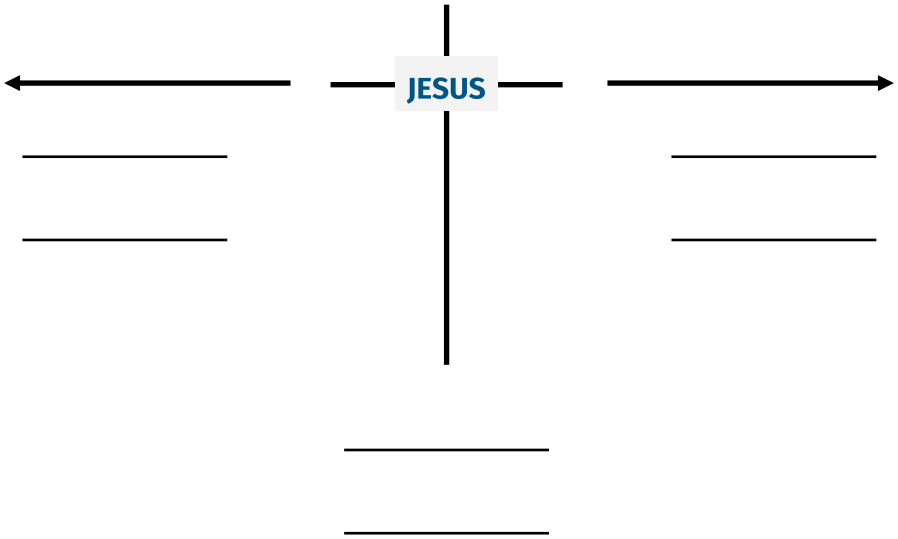
Think about the people you are praying for. What can you identify in each of these areas for them?

	Person 1	Person 2
BACKGROUND		
BASIC NEEDS		
BELIEFS		
BLOCKAGES		

PERSONAL EVANGELISM
Part 2: What do Leaders Need to be Able to Do?

TELL STORIES

(a) Tell our story.



1. INTRO
There was a time in my life...

(Context about your relationship with God and what the situation was.)

2. ENCOUNTER AND DECISION
Then I encountered Jesus and he...

(What was your encounter and what decision did you make?)

3. DISCOVERY
Through this I discovered...

(What you learn about Jesus that you would want others to know?)

4. ?
What's your story?

PERSONAL EVANGELISM
Part 2: What do Leaders Need to be Able to Do?

TELL STORIES

(b) Tell God's story.
The Gospel Story or the Gospel Summary

Frameworks

- Light, life and love – speaklife.org.uk/videos/good-news-in-90-seconds.
- Three circles – www.youtube.com/watch?v=5W8ynRMr59k.
- Four circles – www.youtube.com/watch?v=_LiL9SnPruM.
- See Evangelism Tip 5 Tell a Better Story in How to Talk About Jesus, Sam Chan (Zondervan) for some really interesting ideas on how to tell the Christian story in a post Christendom world.

Key Insights

'The gospel of Jesus Christ is a story, but it is quite unlike any other story we will ever encounter. In fact it is not something that we simply hear and understand but a reality in which we live and find our sense of belonging.'

Hannah Steele

PERSONAL EVANGELISM
Part 2: What do Leaders Need to be Able to Do?

TELL STORIES

(c) Connecting to Gospel Stories.

Our testimony

A connecting gospel story

Key Insights

'Would you like to hear a story that explains my story?...It's a story about Jesus from some of the original eyewitness accounts. It will take only one or two minutes'

Sam Chan.

FOR REFLECTION

- What might be our connecting Jesus gospel story(s)?
- What Jesus stories might connect with those who we are praying for?

PERSONAL EVANGELISM
Part 2: What do Leaders Need to be Able to Do?

In 3D Gospel (Time Press), Jayson Georges identifies three historical world views that encompass the majority of the world's population. He suggests the gospel is good news for each culture, but needs to be presented with different emphases according to which culture you are engaged with.

	GUILT-INNOCENCE	SHAME-HONOR	FEAR-POWER
1. God's Intention	God loves you and offers a wonderful plan for our life. Jesus came so that we would have eternal life and not perish. Jesus offers us an abundant life.	God values you and wants to honour you as His child. God created us with glory and honour, to live with harmony in his family.	God is sovereign and offers you spiritual authority. God created us to rule his entire creation (seen and unseen) and experience his spiritual blessings.
2. The Human Problem	People are sinful and condemned by God. Our transgressions create a barrier between us and a holy God. Good works fail to reach God's standard.	People are shameful and dishonour God. Our rebellion disgraces the glorious God and produces shame. Our attempts to restore honour fall short of covering the shame of our spiritual orphanage.	People fearfully live under the authority of Satan. Our idolatry separates us from divine power. The powers of darkness rule over all people, causing sin, death, and harm.
3. The Solution of Jesus	Jesus Christ is the perfect sacrifice for your sins. Jesus died on the cross in our place to pay the penalty of sins. Jesus bore the wrath of God's punishment for us.	Jesus Christ bore all your shame and restores honour. Jesus' disgraceful death removes our shame and restores honour. By honouring God, Jesus allows you to rejoin God's family.	Jesus is the warrior who restores our power. Jesus conquered evil powers and death to bring God's power and blessings. His death disarmed powers and provides us spiritual authority.
4. Our Salvific Response	You receive Jesus as your personal Saviour. Receive Christ as personal Saviour and turn from human morality to have forgiveness of sins and eternal life.	You give allegiance to Jesus to enter God's family. Receive God's gracious welcome into his family and live under His name. Turn from false cultural face to receive God's honour.	You know Jesus to access divine power. Relationally trust Jesus Christ alone for protection and power. Turn from magical rituals and occultism for authority and blessings.

Moon and Simon take this further in Effective Intercultural Evangelism (IVP), where they identify a fourth culture that is emerging through post religious globalisation – indifference/belonging with purpose. They suggest many people are no longer of one culture, but a mix of several, and use the analogy of a mixer desk, with the sliders on each cultural channel set at different levels for each person we encounter.

PERSONAL EVANGELISM
Part 2: What do Leaders Need to be Able to Do?

INVITE TO TAKE A NEXT STEP

Every journey is made up of significant steps. As we talk with people we listen for what their next step might be and invite them to take it.

Invite to a connecting event – builds relationship

- A coffee, drink, online chat.
- Bite to eat, meal round your house.
- Church social event or online gathering.

What other connecting events can you think of in your context?

Invite to join you in serving the needs of others – builds belonging

- Help with a foodbank or night shelter.
- Help with a street clean or garden tidy up.
- Help with launching a recycling project or a campaign for justice.
- Invite on an overseas trip to build a school with your mission partners.

What other ways could people join you in serving the needs of others in your context?

Invite to consider Jesus – builds belief

- Invite them to read a gospel and meet up with them every fortnight to chat about what they are reading (see www.theword121.com for some great resources to help with this).
- Invite them to an enquirers course (for example Christianity Explored or Alpha).
- Invite them to read a book/blog, watch a video, listen to a podcast.
- Invite them to an appropriate service.

What other ways could you invite people to consider Jesus in your context?

Key Insights

'Invite those who are indifferent to Christianity to participate with you in creating a better world.'
Moon and Simon

PERSONAL EVANGELISM
Part 2: What do Leaders Need to be Able to Do?

Imagine you were chatting with your pray for people, what do you think might be an appropriate next step for each of them?

PERSON	WHERE CURRENTLY AT	POSSIBLE NEXT STEP	HOW TO INVITE
1.			
2.			
3.			
4.			
5.			

PERSONAL EVANGELISM
Part 2: What do Leaders Need to be Able to Do?

3. Every Leader Able to Help Someone Become a Follower of Jesus

FOR REFLECTION
When and how could you do this as part of a Sunday service?

When was the last time you asked someone in a personal conversation? Do you know what to do? If not, who could you ask to help coach you?

Key Insights

PERSONAL EVANGELISM
Part 3: How to Keep Motivated

Best Ideas for Keeping Going

What helps you to keep motivated in sharing your faith? How might you regain or maintain a central passion for evangelism? As a peer cell come up with a list of things, for example: have multiple pray for five cards and place them in strategic locations to help prompt me to keep on praying for my five.

Then from your composite list, choose your top five and create a great motivational poster/postcard/infographic/screen saver that you can use to remind you of these things.

Key Insights

'Mission describes everything the church is sent into the world to do, while to "evangelise" in biblical usage does not mean to win converts (as it usually does when we use the word) but simply to announce the good news, irrespective of the results.'

John Stott

PERSONAL EVANGELISM
Personal Reflection and Decision

For Reflection

If it helps, use the following questions to guide your reflection and decision. Remember, the aim is to create a simple, achievable next step in your personal evangelism. You may like to focus on writing or drawing a prayer based on Colossians 4:2-6, or rethinking the people you are praying for, or identifying opportunities that come your way and how you can make the most of them, or working out how to tell your story in 15 seconds.

- What is your biggest struggle in personal evangelism? What can do you do about this?

- What insights/thoughts have you had through today?

- What do you sense God may be prompting you to do?

- Write a prayer expressing this commitment to God.

PERSONAL EVANGELISM
For Your Peer Cell Time

Here are a variety of things that you could build into your peer cell meetings for the rest of your time on Arrow to help you in your faith sharing..

PRAY FOR 2/5
Each time you meet spend at least 10 minutes chatting about how things are going with your pray for 2, and praying for them. If you do nothing else, do this one!

STRUGGLES
Repeat the exercise we did on the day, where you take one person's struggle when it comes to sharing faith, and HELP (Honest, explore, Learn, Pray and Practise) that person to explore how to address that struggle. Next time, ask them how it is going. Repeat each time you meet for a different person's struggle.

COMMON QUESTIONS
We identified there were around 16 common questions that non Christians are likely to ask. I suggested that 30 minutes spent thinking about how to address the questions, often by working out what questions to ask in response, would be sufficient preparation for 95% of the people who will ever ask the question. Take a question each time you meet and work on it together. Here's the list. This isn't all the questions people will ask, but the common ones. You will often find other questions are variations on one of these themes.

1. Aren't we better off without religion?
2. Doesn't Christianity crush diversity?
3. How can you say there's only one true way to God?
4. Doesn't religion hinder morality?
5. Doesn't religion cause violence?
6. How can you take the Bible seriously?
7. Hasn't science disproved Christianity?
8. Doesn't Christianity denigrate women?
9. Isn't Christianity homophobic?
10. Hasn't Christianity condoned racism?
11. How could a loving God allow so much suffering?
12. How could a loving God send people to hell?
13. What kind of God doesn't care about his creation?
14. Isn't faith just a psychological crutch or social construct?
15. Aren't miracles (and the resurrection) impossible?
16. Isn't the church full of hypocrites?

TELLING OUR STORY
Share your story of how you came to faith with each other, inviting feedback on how it could be improved. Use the How to Tell Your Story e-module to help you prepare three different ways of telling your story so that you have more than one way to do it.

TELLING GOD'S STORY
Explore together how you would share the gospel with someone who wanted to know what Christianity was all about. Take a look at some of the suggestions on pages 13-14 and discuss what is good and not so good about each of them. Or read Jayson Geroge's book on the 3D Gospel and work out a way to share faith with people from each of the worldviews he outlines.

PRACTISE SCEANRIOS
Take one of the common scenarios that occurs in life and chat through the best way to respond. For example, what did you do over the weekend? Why did you become a church leader/vicar/youth minister? School governor's meeting where someone turns to you and say 'why is the church so homophobic?' Social event, someone you've just met says 'what do you do?' A neighbour who says 'My mother has just been diagnosed with cancer.'