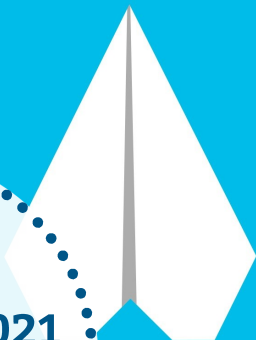
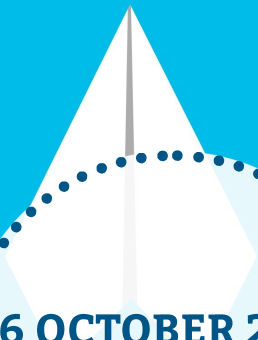
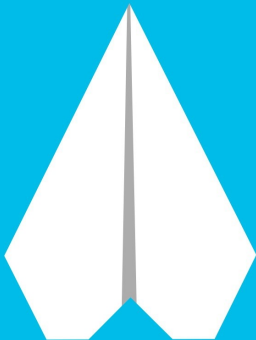
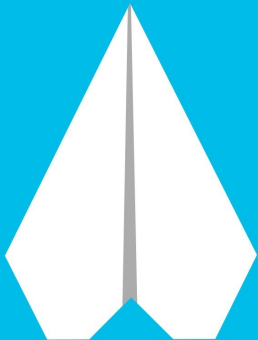
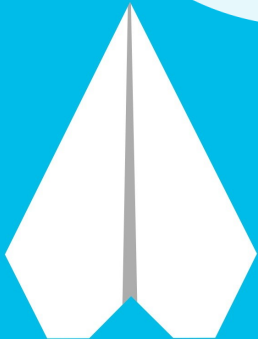
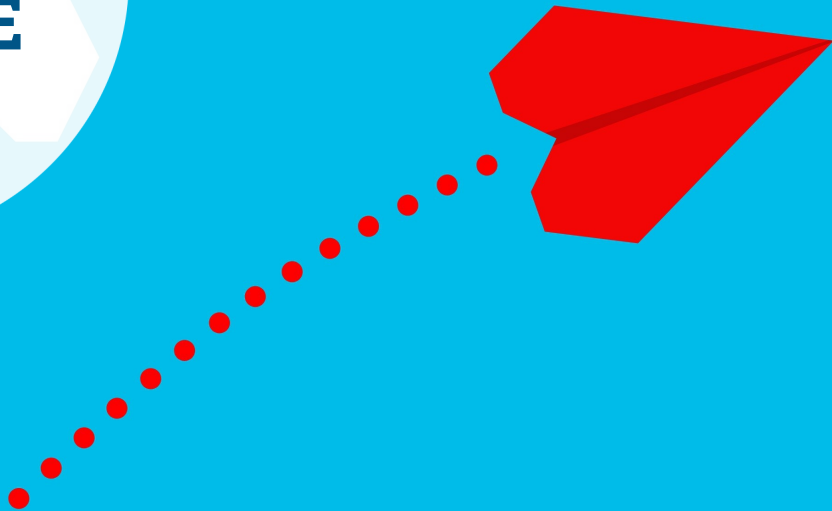




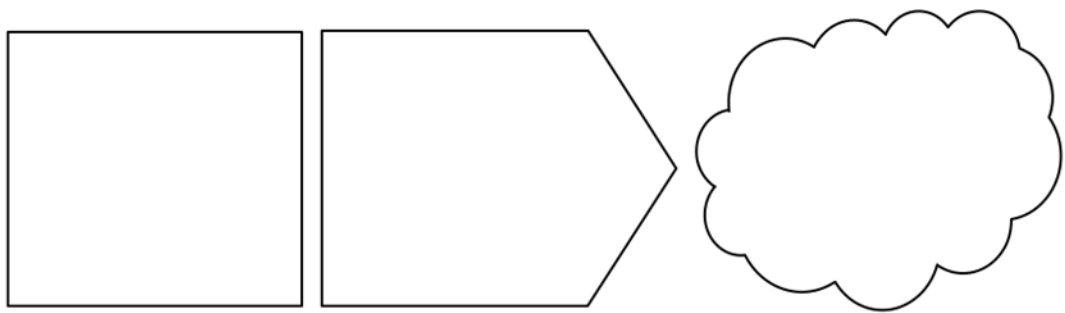
HANDLING CHANGE



6 OCTOBER 2021
ROD STREET

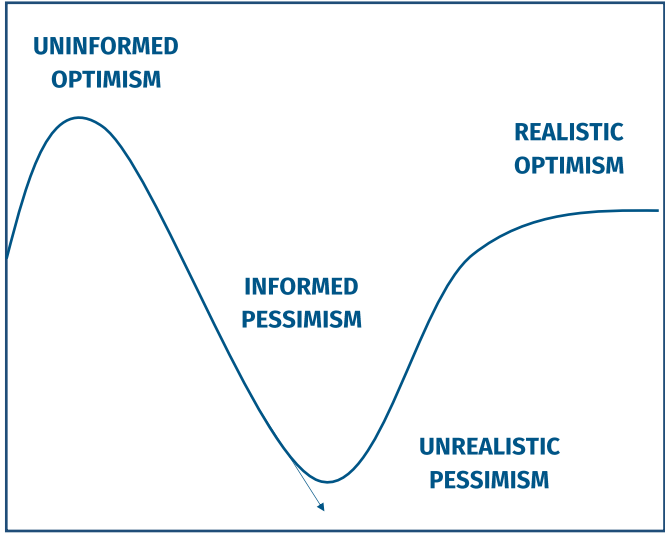
SESSION 1: THE PATTERN OF HUMAN CHANGE

Pattern of Change



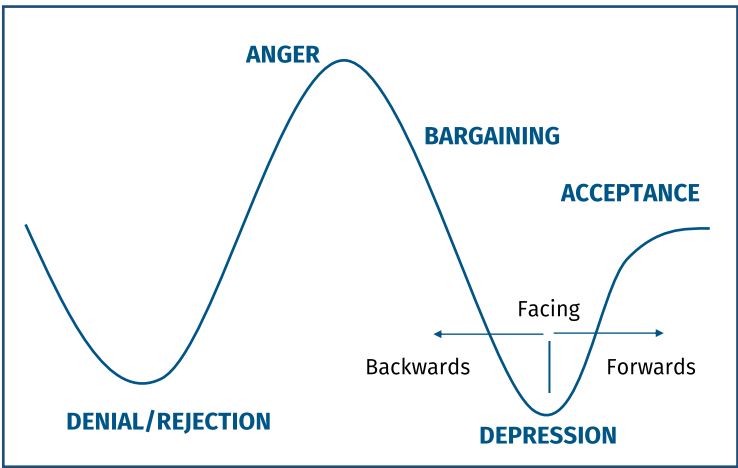
SESSION 1: THE PATTERN OF HUMAN CHANGE

Positive Change



Source: The career/entrepreneurial transition curve

Negative Change



Source: On Death & Dying, Elisabeth Kübler-Ross, 1969

SESSION 2: THE ROLE LEADERS PLAY

Key Roles

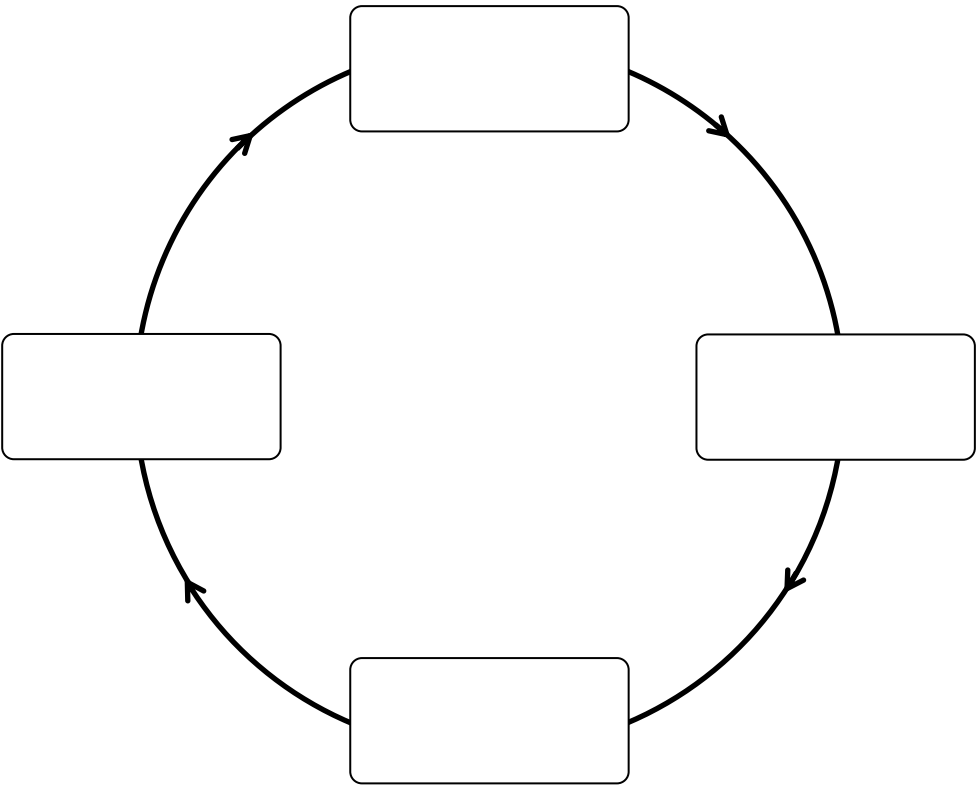
Behaviours

SESSION 2: THE ROLE LEADERS PLAY

Principles

SESSION 3: THE CYCLE OF CHANGE AND GETTING GOING

Process



SESSION 4: HANDLING RESISTANCE

Case Study

The Difficult Conversation

SESSION 4: HANDLING RESISTANCE

Four Main Reasons

Six Main Strategies

